

FORWARD LOOKING STATEMENTS

This corporate presentation contains forward-looking information and forward-looking statements (collectively, "forward-looking statements") under applicable securities laws, including any applicable "safe harbor" provisions. Statements other than statements of historical fact contained in this presentation may be forward looking statements, including, without limitation: management's expectations, intentions and beliefs concerning the growth, results of opertations, performance of the Trust and the Partners, the future financial position or results of the Trust, business strategy and plans and objectives of or involving the Trust or the Partners. Many of these statements can be identified by looking for words such as "believe", "expects", "will", "intends", "projects", "anticipates", "estimates", "continues" or similar words or the negative thereof. In particular, this presentation contains forward-looking statements regarding: the anticipated financial and operating performance of the Partners; the ECR for the Partners; the Trust's nun Rate Payout Ratio, the trust-edy elid therefrom and the impact on the Trust's set cash from operating activities, Run Rate Revenue, Run Rate Cash Flow and Run Rate Payout Ratio; the Trust's consolidated expenses; expectations regarding receipt (and amount of) any common equity including the impact on the Trust's net cash from operating activities, Run Rate Revenue, Run Rate Cash Flow and Run Rate Payout Ratio; the trust's distributions from Partner retemptions, including the timing, if at all, and amounts thereof, annualized hasis), the use of proceeds from the senior tredit facility; the CRA proceedings (including the expected timing and financial impact thereof); poential Partner retemptions, including the timing, if at all, and amounts thereof, annualized basis), the timing of collective, "CPI"), including sets with certain Partners; the timing for collection of deferred or unpaid Distributions; fingact of new deployment is, Alari's ESG Policy & Report. To the extent that an



FORWARD LOOKING STATEMENTS

By their nature, forward-looking statements require Alaris to make assumptions and are subject to inherent risks and uncertainties. Assumptions about the performance of the Canadian and U.S. economics over the next 24 months and how that will affect Alaris' business and that of its Partners' (including, without limitation, any ongoing impact of the COVID-19 and global economic and political factors') are material factors considered by Alaris management when setting the outlook for Alaris. Key assumptions include, but are not limited to, assumptions that: the Canadian and U.S. economies will continue to stabilize from economic downturn created by COVID-19, the Russia/Ukraine conflict and global supply chain issues and will not be detrimentally impacted over the next to the wonths; interest rates will not rise in a material way from market expectations over the next 12 months, that those Partners previously affected by COVID-19 will not see a detrimental impact from COVID-19 over the next 12 months; that those Partners detrimentally affected by COVID-19 and global economic factors (including the Russia/Ukraine conflict and global supply chain issues) will recover and return to their pre-pandemic operating environments; the businesses of the majority of the Partners will continue to grow; more private companies will require access to alternative sources of capital; the businesses of new Partners and those of existing partners will perform in line with Alaris' expectations and dura Alaris will have the ability to raise required equity and/or debt financing on acceptable terms. Management of Alaris has also assumed that that the Canadian and U.S. dollar trading pair will remain in a range of approximately plus or minus 15% of the current rate over the next 6 months. In determining expectations dor economic growth, management of Alaris primarily considers historical economic data provided by the Canadian and U.S. governments and their agencles as well as prevailing economic conditions at the time of such

There can be no assurance that the assumptions, plans, intentions or expectations upon which these forward-looking statements are based will occur. Forwardlooking statements are subject to risks, uncertainties and assumptions and should not be read as guarantees or assurances of future performance. The actual results of the Trust and the Partners could materially differ from those anticipated in the forward-looking statements contained herein as a result of certain risk factors, including, but not limited to, the following: the ongoing impact of the COVID-19 pandemic on the Trust and the Partners (including how many Partners will experience a slowdown or closure of their business and the length of time of such slowdown or closure); management's ability to assess and mitigate the impacts of COVID-19; the dependence of Alaris on the Partners; leverage and restrictive covenants under credit facilities; relance on key personnel; general economic conditions, including the ongoing impact of COVID-19 on the Canadian, U.S. and global economics; failure to complete or realize the anticipated benefit of Alaris' financing arrangements with the Partners; a failure to obtain required regulatory approvals on a timely basis or at all; changes in legislation and regulations and the interpretations thereof; risks relating to the Partners and their businesses, including, without limitation, a material change in the operations of a Partner or the industries they operate in; inability to close additional Partner contributions or collect proceeds from any redemptions in a timely fashion on anticipated terms, or at all; a change in the ability of the Partners to continue to pay Alaris at expected Distribution levels or realize the benefits of any concessions or relief measures provided by Alaris to any Partner or to successfully execute an exit strategy for a Partner where desired. Additional risks that may cause actual results to vary from those indicated are discussed under the heading "Risk Factors" and "Forward Looki



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Readers are cautioned that the assumptions used in the preparation of forward-looking statements, including FOFI, although considered reasonable at the time of preparation, based on information in Alaris' possession as of the date hereof, may prove to be imprecise. In addition, there are a number of factors that could cause Alaris' actual results, performance or achievement to differ materially from those expressed in, or implied by, forward looking statements and FOFI, or if any of them do so occur, what benefits the Trust will derive therefrom. As such, undue reliance should not be placed on any forward-looking statements, including FOFI.

The information contained in this presentation, and Alaris' annual management discussion and analysis for the year ended December 31, 2020, identifies additional factors that could affect the operating results and performance of the Trust. Without limitation of the foregoing assumptions and risk factors, the forward looking statements in this presentation regarding the revenues anticipated to be received from the Partners and the Trust's general and administrative expenses are based on a number of assumptions including no adverse developments in the business and affairs of the Partners that would impair their ability to fulfill their payment obligations to the Trust and no material changes to the business of the Trust or current economic conditions that would result in an increase in general and administrative expenses.

The Trust has included the forward-looking statements and FOFI in order to provide readers with a more complete perspective on Alaris' future operations and such information may not be appropriate for other purposes. The forward-looking statements, including FOFI, contained herein are expressly qualified in their entirety by this cautionary statement. Alaris disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

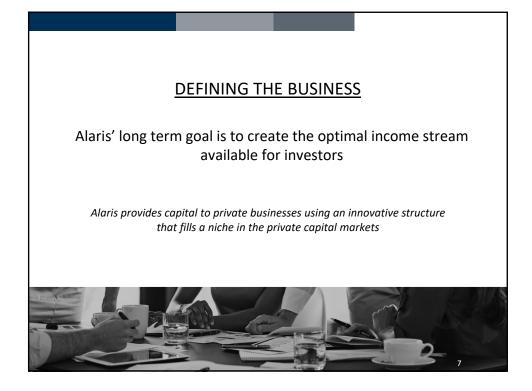
The forward-looking statements contained herein are expressly qualified in their entirety by this cautionary statement. The forward-looking statements included in this presentation are made as of the date of this presentation and Alaris does not undertake or assume any obligation to update or revise such statements to reflect new events or circumstances except as expressly required by applicable securities legislation.

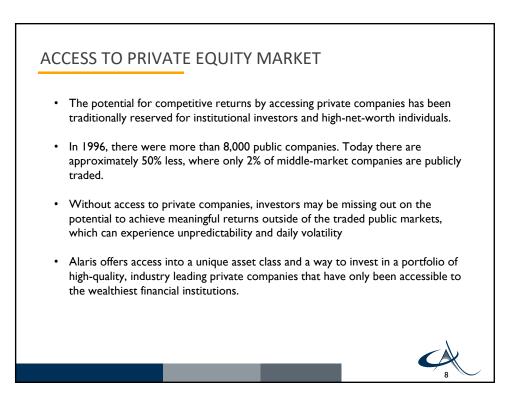
US INVESTOR DISCLOSURE

The securities of Alaris Equity Partners Income Trust ("Alaris" or the "Trust") have not been and will not be registered under the U.S. Investment Company Act of 1940, as amended (the "US Investment Company Act") and Alaris is relying on the exemption from registration under the US Investment Company Act provided by Section 3(c)(7) of that Act. As such, securities of Alaris, and any beneficial interest therein, may not be purchased, offered, sold, pledged, or otherwise transferred except in accordance with specific restrictions necessary to comply with that exemption. Specifically, securities of Alaris must not be offered, purchased, sold or otherwise transferred or pledged, directly or indirectly, in the United States or to U.S. Persons (as defined in Regulation S under the U.S. Securities Act of 1933, as amended). In addition, beneficial owners of the securities of Alaris must be restricted to persons that: (a) are located outside the United States and that are not U.S. persons, or (b) are Qualified Purchasers as defined in Section 2(a)(51)(A) of the US Investment Company Act that provide certain certifications confirming that status; and (c) in either case, are not plans that are "employee benefit plans" (within the meaning of Section 3(3)) of the U.S. Employee Retirement Income Security Act of 1974, as amended ("ERISA") that are subject to Part 4 of Subtitle B of Title 1 of ERISA, or plans, individual retirement accounts or other arrangements that are subject to Section 4975 of the U.S. Internal Revenue Code of 1986, as amended, or any other state, local, non-U.S. or other laws or regulations that would have the same effect as the regulations promulgated under ERISA.

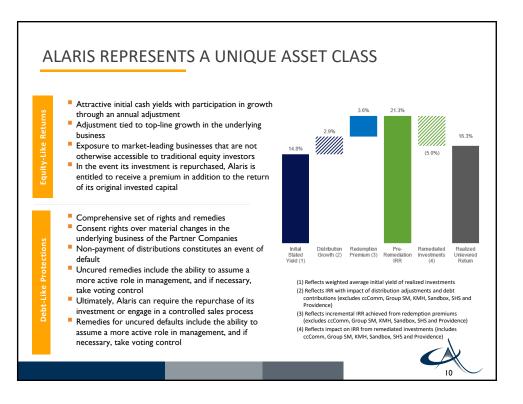


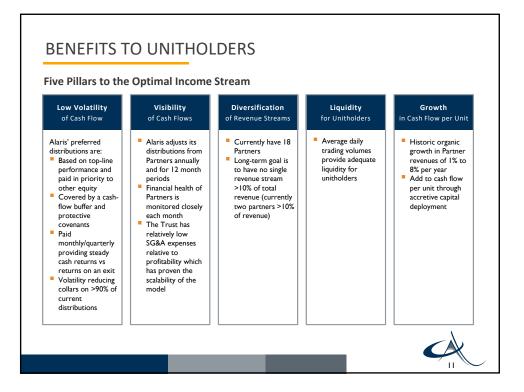
| | Corporate Summary | |
|--|---|---|
| | Revenue (3 months ended September 30, 2022) | \$42.9 Million |
| | Quarterly Distribution | \$0.33 per unit (\$1.32 annually) |
| | Annualized Total Returns since listing date (Nov 2008) | 357% (11.5% annualized) |
| | Number of Employees | 17 |
| | Market Summary | |
| | Ticker Symbol – Trust Units | TSX: AD.UN |
| - | Average Daily Volume | 122,000 |
| PROFILE | Units Outstanding: | 45,280,685 basic |
| | Unit Price: | \$16.16 |
| | | 52 week high: \$20.77 (Mar 2022) |
| | | 52 week low: \$14.61 (Sept 2022) |
| | Market Capitalization: | ~\$731 million |
| Notes: (All unit price data as of closing price on, November 9, 2022) | Unitholder Breakdown: (based on estimates and fully diluted) | Retail- 60% Institutional- 30% Trustees and Officers- 10% |
| | Ticker Symbol – Convertible Debentures | AD.DB |
| | Ticker Symbol – Senior Unsecured Debentures | AD.DB.A |
| | | 6 |





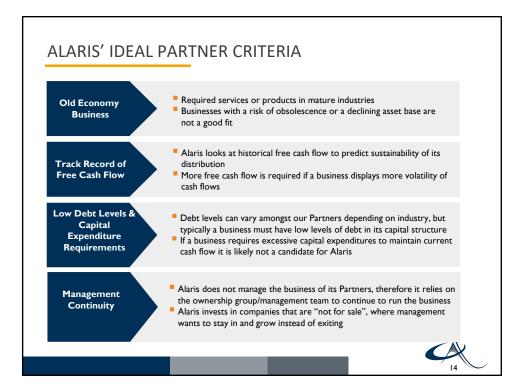




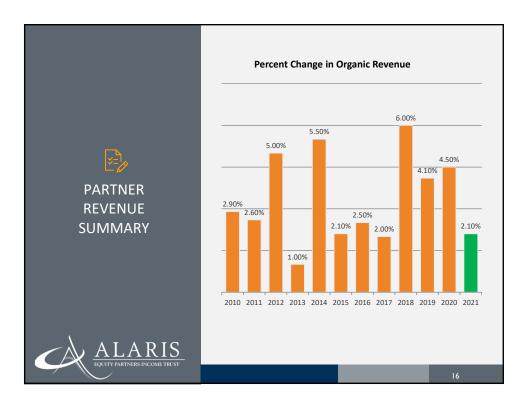


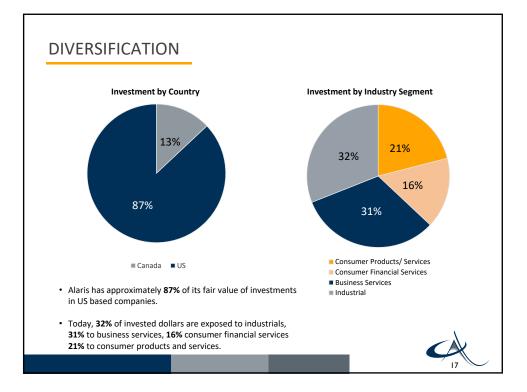
| BENEFITS TO BU | JSINESS OWNERS |
|----------------------------------|---|
| Non- Voting Preferred Equity | Allows the entrepreneur to continue to run their successful businesses with minimal interference by Alaris. |
| Long-Term Capital Partner | Alaris does not require an exit. This allows the entrepreneur to focus on long-term goals rather than short-term goals of its equity sponsor. |
| Tax Efficient | The distributions paid to Alaris are essentially pre-tax as they lower the taxable income of remaining partners. |
| Lower Participation in Growth | Alaris reduces its participation in the growth of the business through the use of collars on its distribution and by basing the performance metric on the organic change in the business versus total growth. |
| | |

| laris versus other so | ources of capital: Wh | iy choose Alaris? | |
|-----------------------|-----------------------|-------------------|-------------------------------|
| | Debt | Alaris | Traditional Private Equity |
| Operating Control | None | None | Needs Control |
| Time Horizon | 3-5 Years | Indefinite | 3-6 Years |
| Growth Participation | Minimal | Capped | Full Carry |
| Future Funding | Maxes Out | Unlimited | Maxes Out |
| Dilution | Warrants | Preferred Shares | Common Equity |
| Deal Fees | Yes | No | Yes |



| Partner Body Contour Centers PF Growth Partners ⁽²⁾ DNT | Annual Distribution (CAD\$000s) ⁽¹⁾ 28,456 | % of total |
|--|---|---|
| Body Contour Centers PF Growth Partners ⁽²⁾ | (CAD\$000s) ⁽¹⁾ 28,456 | |
| Body Contour Centers PF Growth Partners ⁽²⁾ | 28,456 | |
| PF Growth Partners (2) | | 1/6% |
| | | |
| UNI | 16,375 | 10.1% |
| | 14,763 | 9.1% |
| D&M | 12,569 | 7.8% |
| Accscient | 12,506 | 7.7% |
| GWM Holdings | 12,236 | 7.6% |
| Brown & Settle | 10,678 | 6.6% |
| 3E | 7,568 | 4.7% |
| LMS | 6,862 | 4.3% |
| Amur Financial | 6,480 | 4.0% |
| Edgewater | 5,387 | 3.3% |
| PARTNER | 5,065 | 3.1% |
| Unify | 4,801 | 3.0% |
| REVENUE SCR (3) | 4,500 | 2.8% |
| Sagamore Sagamore | 4,020 | 2.5% |
| SUMMARY Heritage | 3,924 | 2.4% |
| Carey Electric | 2,692 | 1.7% |
| Stride | 762 | 0.5% |
| Total Annualized Partner Revenue | i 159,645 | 98.9% |
| Common Equity Dividends (4) | 1,800 | 1.1% |
| Total Revenue | 161,445 | 100.0% |
| (1) These are contracted amounts due to Alaris for the next 12 USDCAD 51.34. (2) In July 2021, Alaris began receiving full distributions equal to previously agreed to a payment plan on all deferred distributions distributions of USS9. Imilion will be regain to monthly USS2. (3) SCR is paying partial distributions to Alaris of \$0.35 million plantimes and addition to the base annual amount of \$4.20 is 103.7 (3) SCR is paying partial distributions to Alaris of \$0.35 million business. Estimated additional cach flow sweep for 2022 is \$0.3 (4) Common Equity Dividends are an estimated amount and cou | US\$9.4 million on an annua with payments which bega million instalments until the er month (\$4.2 million ann ay an amount semi-annually | lized basis. Alaris in in January 2022 balance is nil. ually). SCR and A |





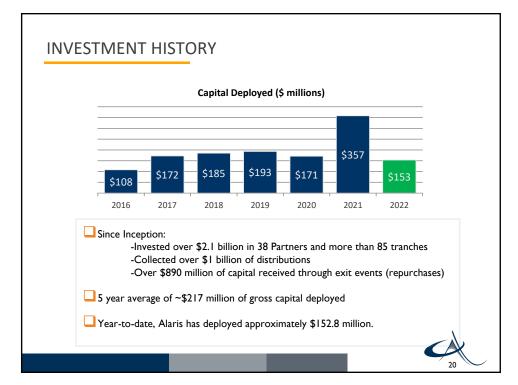
| Alaris has generated \$573.8 million in | | | Invested | Received | Received | Total Return | % total Return | IRR % |
|---|---------------------------|-------------|------------------|--------------|---------------|-----------------|-------------------|------------|
| | MAHC ⁽¹⁾ | 1.0 | \$ (18.4) \$ | 7.2 \$ | 20.0 | \$ 8.8 | 48% | 53% |
| total returns (+65%) on partners that | FNC ⁽⁵⁾ | 1.8 | (40.0) | 16.8 | 51.7 | 28.5 | 71% | 41% |
| have either repurchased all of Alaris' | Sequel | 4.2 | (77.4) | 59.8 | 120.9 | 103.3 | 133% | 29% |
| units, ceased operations or where Alaris | Agility | 5.4 | (20.2) | 18.5 | 28.3 | 26.5 | 131% | 25% |
| | LifeMark MediChair | 11.3 6.8 | (67.5) | 75.6 6.4 | 123.4 | 131.5 9.9 | 195% | 24% 24% |
| carries no fair value for preferred units | SBI | 6.8 2.4 | (6.5) (106.8) | 6.4 42.7 | 10.0 122.7 | 9.9 58.6 | 152% 55% | 24% 24% |
| from such partner. | EOR | 13.2 | (100.0) | 17.4 | 12.6 | 22.8 | 317% | 22% |
| | Killick | 4.0 | (41.3) | 19.7 | 45.0 | 23.5 | 57% | 20% |
| The monthly or quarterly distributions | Quetico | 3.0 | (28.2) | 13.1 | 30.4 | 15.4 | 55% | 19% |
| Alaris receives from its Partners ensures | Federal Resources | 6.3 | (84.0) | 81.6 | 100.3 | 97.9 | 116% | 19% |
| | Labstat Solowave | 6.0 5.8 | (47.2) (42.5) | 43.8 31.9 | 61.3 44.5 | 57.9 33.9 | 123% 80% | 19% 17% |
| Alaris is getting a return on investment | Solowave Kimco | 5.8 7.8 | (42.5) (43.1) | 31.9 47.1 | 44.5 55.0 | 33.9 59.1 | 80% 137% | 17% |
| from Day I, rather than on an exit | ccComm | 4.5 | (45.1) | 6.7 | 15.0 | (3.3) | -13% | -6% |
| event. This greatly reduces the | KMH | 7.0 | (54.8) | 21.3 | 14.3 | (19.3) | -35% | -11% |
| nvestment risk. | Sandbox ⁽²⁾ | 3.9 | (78.9) | 25.7 | 33.7 | (19.5) | -25% | -16% |
| | Providence ⁽³⁾ | 4.7 | (38.9) | 21.0 | - | (17.9) | -46% | -27% |
| | SHS ⁽⁴⁾ | 0.9 4.6 | (15.0) | 1.0 9.8 | 1.1 | (12.9) | -86% | -44% |
| | Group SM | 4.6 | (40.5) | | | (30.7) | -76% | -67% |
| | Totals | | \$ (883.3) \$ | 566.9 \$ | 890.3 | \$ 573.8 | 65% | |

EARNINGS COVERAGE HEAT MAP

- The table to the right displays the range of earnings coverage ratios ("ECR") for each of our Partners over the last 4 quarters. Generally speaking, a ratio above 1.0x provides enough earnings to cover distributions to Alaris, interest and principal payments to lenders as well as unfunded capital expenditures.
- Of the 17 partners listed, none are in the 1.0x to 1.2x range, four are in the 1.2x to 1.5x range, five are in the 1.5x to 2.0x range and eight are in the >2.0x earnings coverage range.
- In Q2-22 vs Q3-22, thirteen Partners had no change in the ECR range, one had increases to their ECR range, and three had a decrease to their ECR range.

| Partner | Q3-21 | Q4-21 | Q1-22 | Q2-22 | Q3-22 |
|----------------------|--------------|--------------|--------------|--------------|-----------|
| DNT | >2.0x | >2.0x | >2.0x | >2.0x | >2.0x |
| Planet Fitness | 1.2x-1.5x | 1.2x-1.5x | 1.2x-1.5x | 1.2x-1.5x | 1.2x-1.5x |
| LMS | 1.5x-2.0x | 1.5x-2.0x | 1.5x-2.0x | 1.5x-2.0x | 1.5x-2.0x |
| Accscient | 1.5x-2.0x | >2.0x | >2.0x | >2.0x | 1.5x-2.0x |
| Unify | >2.0x | >2.0x | >2.0x | >2.0x | >2.0x |
| Heritage | >2.0x | >2.0x | >2.0x | >2.0x | >2.0x |
| SCR1 | 1.5x-2.0x | 1.2x-1.5x | 1.2x-1.5x | 1.0x to 1.2x | 1.5x-2.0x |
| Fleet | >2.0x | >2.0x | >2.0x | >2.0x | >2.0x |
| Body Contour Centers | >2.0x | >2.0x | >2.0x | >2.0x | >2.0x |
| GWM Holdings | 1.5x-2.0x | 1.5x-2.0x | 1.5x-2.0x | 1.5x-2.0x | 1.2x-1.5x |
| Amur Financial | >2.0x | >2.0x | >2.0x | >2.0x | >2.0x |
| Stride | >2.0x | >2.0x | 1.5x-2.0x | >2.0x | >2.0x |
| Carey | >2.0x | >2.0x | >2.0x | >2.0x | >2.0x |
| Edgewater | 1.0x to 1.2x | 1.0x to 1.2x | 1.0x to 1.2x | 1.2x-1.5x | 1.2x-1.5x |
| Brown & Settle | 1.0x to 1.2x | 1.0x to 1.2x | 1.2x-1.5x | 1.5x-2.0x | 1.5x-2.0x |
| 3E | 1.2x-1.5x | 1.5x-2.0x | 1.5x-2.0x | 1.2x-1.5x | 1.2x-1.5x |
| D&M | 1.5x-2.0x | >2.0x | >2.0x | >2.0x | 1.5x-2.0x |

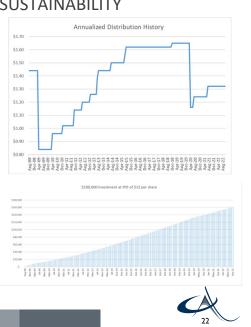
SCR's ECR is based on their current fixed distributions as opposed to fully contracted

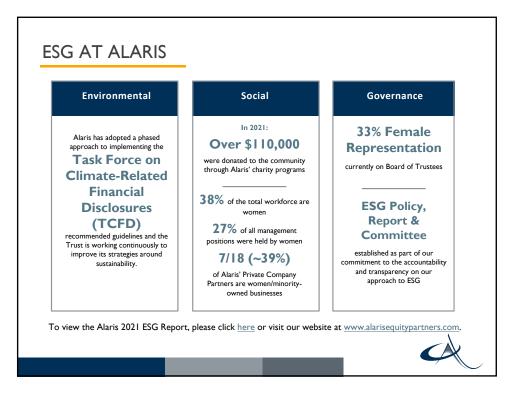


| | | Summary of Dept Capacity and Covenants Millions CAD\$ Figure 1 | Proforma Nov 9, 2022 |
|--|---|--|--|
| | | Senior debt outstanding | \$231 |
| | | Senior debt to EBITDA | 1.60x |
| | | Senior debt to EBITDA Covenant $^{\scriptscriptstyle (1)}$ | 3.0x ⁽¹⁾ |
| | | Credit Available for Investment Purposes | \$219 |
| Ľ='₽ | | Debentures Outstanding | \$165.0 ⁽³⁾ |
| BALANCE | | Current Fixed Charge Ratio | 1.85:1.00 (2) |
| SHEET | | Fixed Charge Covenant | 1.00:1:00 |
| | | Tangible Net Worth (TNW) | \$886.1 ⁽²⁾ |
| | | TNW Covenant | \$550.0 (4) |
| ALARIS TQUITY PARTNERS INCOME TREST | for ug (2) Calcu (3) Alari semi- beari (4) Durin with | covenant includes a maximum funded debt to contracted EBITDA to 90 days. Jated as of September 30, 2022. s has \$100 million face value of Convertible Debentures bearing annually with a maturky of June 30, 2024. Alaris also has \$65 m g interest of 6.25% per annum, payable semi-annually with a mat g the three months ended September 30, 2022. Alaris complet Is senior lenders, extending the facility maturity from November : inimum tangible net worth covenant from \$450 million to \$550 m | interest of 5.50% per annum, payable nillion face value of senior debentures urity of March 31, 2027. ed an amendment to its credit facility 2023 to September 2026 and increasing |

DISTRIBUTION HISTORY & SUSTAINABILITY

- Since 2008 Alaris has provided consistent dividend income through its monthly dividend, and now, through trust distributions.
- In March 2020, Alaris made the decision to change its dividend from monthly to quarterly. The first payment of such quarterly dividend was in July. The new annualized dividend for the July payment was changed to \$1.16 per share (\$0.29 per quarter). This was a reduction of 30% from the previous annualized dividend of \$1.65.
- Alaris announced the conversion to an income trust on September 1, 2020. At that time Alaris raised the quarterly distributions to \$0.31 per quarter (\$1.24 annually). This was a 7% increase compared to the previous dividend paid and was done to reflect the difference in taxation of a trust distribution vs a corporate dividend.
- On July 28, 2021, Alaris announced an increase of \$0.08 (6.5%) per unit to its distribution payable October 2021. The Annualized distribution will now be \$1.32 per unit (\$0.33 per quarter). On November 9th, 2022, Alaris announced an annualized distribution increase of \$0.04 per unit beginning with the Q4 2022 distribution payable to unitholders of record at December 30, 2022 and payable in January 2023. This represents an increase of 3.0% and results in an annualized distribution of \$1.36 per unit.
- Since inception, Alaris has paid over 150 consecutive monthly or quarterly dividends/distributions totaling more than \$19.21 per share/unit and over \$580 million gross.
- If you were to have invested \$100,000 at the IPO price of \$12 per share in 2008 you would have received a cumulative total of \$160,083 in dividends/distributions (bottom right table) and your initial investment would be worth \$134,667 on Nov 9, 2022 (based on closing price of \$16.16) for a total return of \$194,750.

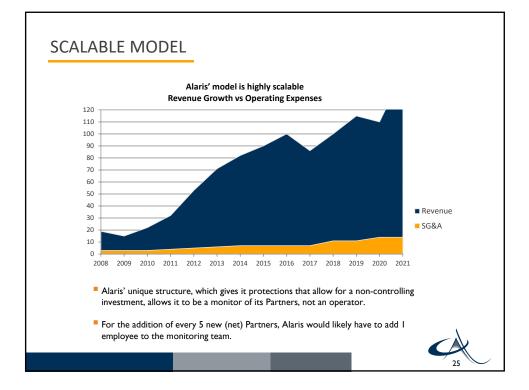


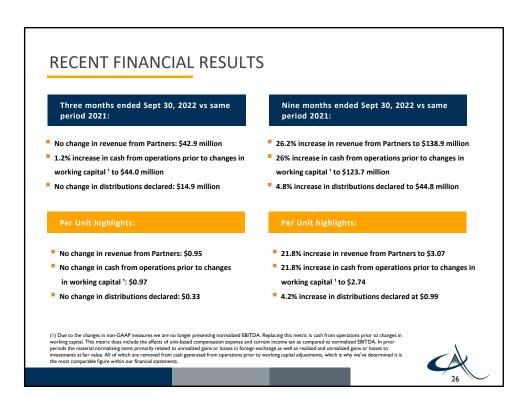


DISTRIBUTIONS - TAX INFORMATION

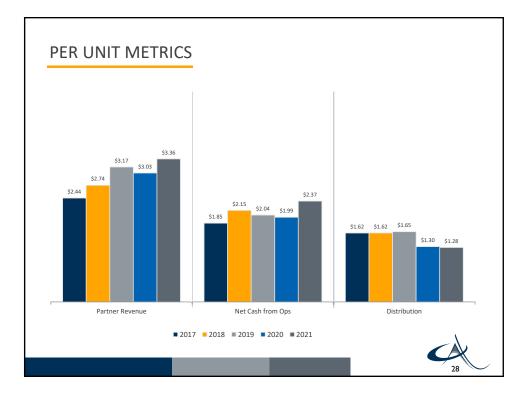
In 2021, Alaris distributed \$1.28 per trust unit to unitholders. Unitholders will pay tax on such distributions based on the *character* of the distributions. As shown in the table below, 77.5% of the distributions are taxed as *Regular Income* in the hands of the unitholders, 0.76% of distributions are taxed as *Dividends*, and 21.7% of distributions are *Return of Capital* (not taxable). The overall blended tax rate for a unitholder is 37.5%. This can be compared to the overall applicable tax rate on a dividend from a corporation in Canada which is 34.3%, as displayed in the right hand column.

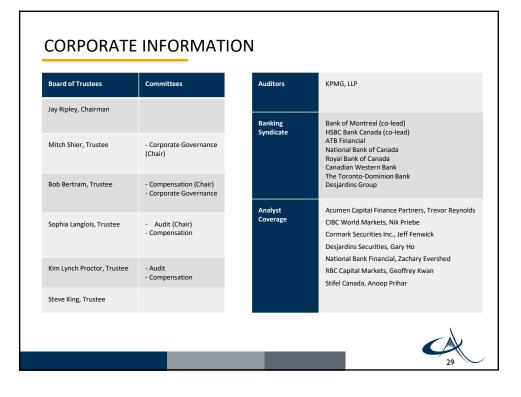
| | % of Trust Distribution | % of Corporation |
|------------------------|-------------------------|------------------|
| Regular Income | 77.5% | - |
| Dividend | 0.76% | 100% |
| Return of Capital | 21.7% | - |
| Total Blended Tax Rate | 37.5% | 34.3% |
| | | |





| | Millions (CAD \$) | 2017A | 2018A | 2019A | 2020A | 2021A |
|----------------------|------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | Revenue % Change | \$89.07 -11% | \$100.08 12% | \$114.97 15% | \$109.47 -5% | \$147.66 35% |
| | SG&A % Change | \$8.06 -12% | \$12.13 50% | \$10.72 -12% | \$14.52 35% | \$13.27 -9% |
| HISTORIC | Net Cash from Ops % Change | \$67.25 -8% | \$78.31 16% | \$74.78 -5% | \$71.86 -4% | \$104.16 45% |
| FINANCIAL SUMMARY | Distributions Declared % Change | \$59.2 0% | \$59.20 0% | \$60.37 2% | \$48.55 -20% | \$57.6 19% |
| | Payout Ratio | 88% | 76% | 81% | 68% | 53% |
| | Shares outstanding (millions) | 36.45 | 36.50 | 36.71 | 39.00 | 45.15 |
| | | | | | | |
| | | | | | | _ |
| | | | | | 2 | |







| Millions (\$) | 3E | Accscient LLC | AMUR Financial Group | Body Contour Centers (DBA Sono Bello) | Brown & Settle | Carey Electric |
|---|--------------------------------------|---|--|--|--|--|
| Industry | Industrials: Utility Services | Business Services: IT Consulting and Staffing | Financial Services: Mortgage Origination (home equity) | Consumer Discretionary: Cosmetic Surgery | Industrials: Site Preparation | Industrials: Electrical Contractor Services |
| Total Alaris Capital Injected | \$39.5 | \$62.0 (preferred) \$10.0 (common) | CDN\$50.0 (preferred) CDN\$20.0 (common) | \$156.0 (3 tranches) | \$53.7 (preferred) \$12.3 (common) | \$14.1 (preferred) \$0.9 (common) |
| Use of Proceeds | Recapitalization | Recapitalization and growth capital | Partial Liquidity | Partial Liquidity | MBO of Equity Sponsor | Partial Liquidity |
| Annualized Distributions to Alaris | \$5.65 | \$9.33 | CDN\$6.48 | \$21.24 | \$7.97 | \$2.01 |
| Annual Reset Metric | Percentage change in gross profit | Percentage change in gross profit | Percentage change in gross revenue | Percentage change in same clinic sales | Percentage change in gross revenue | Percentage change in gross sales |
| Distribution Collar | +/- 6% per year | +/- 5% per year | +/- 6% per year | +/- 6% per year | +/- 6% per year | +/- 5% per year |
| Partner Since Note 1: See the "Private Company Pa | February 2021 | June 2017 | June 2019 | Sept 2018 | February 2021 | June 2020 |

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| Millions (\$) | DNT Construction | Edgewater Technical Associates | Fleet Advantage | GWM | Heritage Restoration | LMS |
|---------------------------------------|--|---|---|--|---|---|
| ndustry | Industrials: Civil Construction Services | Business Services: Professional and Technical Services to the Nuclear Energy Industry | Business Services: Fleet Management | Business Services: Digital Marketing Solutions | Industrials: Masonry Restoration, Waterproofing and Coating Repair | Industrials: Rebar Fabrication and Installation |
| Total Alaris Capital Injected | \$62.8 | \$30.6 (preferred) \$3.4 (common) | \$27.0 (preferred) \$8.0 (common) | \$76.0 (preferred) \$30.0 (common) | \$17.5 (preferred) \$1.0 (common) | CDN\$60.6 (4 tranches) |
| Use of Proceeds | MBO of Majority Holder(s) | MBO and partial liquidity | Growth Capital and partial liquidity | MBO of Equity Sponsor | MBO | Estate Planning and growth |
| Annualized Distributions to Alaris | \$11.02 | \$4.02 | \$3.78 | \$9.13 | \$2.93 | CDN\$6.82 |
| Annual Reset Metric | Percentage change in gross revenue | Percentage change in gross profit | Percentage change in net revenue | Percentage change in gross revenue | Percentage change in gross profit | Percentage change in gross profit |
| Distribution Collar | +/- 6% per year | +/- 6% per year | +/- 6% per year | +/- 8% per year | +/- 6% per year | No collar |
| Partner Since | June 2015 | December 2020 | June 2018 | November 2018 | January 2018 | April 2007 |

| Millions (\$) | PF Growth Partners | Sagamore | SCR | Stride Consulting | Unify | Vehicle Leasing Holdings, LLC (DBA D&M Leasing) |
|---------------------------------------|---|--|---------------------------------------|---|---|---|
| ndustry | Consumer Discretionary: Health and Fitness Clubs | Industrials: Commercial Plumbing, HVAC, and facilities maintenance services | Industrials: Mining Services | Industry: IT Consulting | Business Services: IT Consulting | Financial Services Auto Leasing |
| otal Alaris Capital njected | \$75.2 (Preferred) \$17.3 (Common) | \$20.0 (Preferred) \$4.0 (Common) | CDN\$40.0 | \$4.5 | \$25.0 | \$67.0 (preferred \$7.5 (common |
| Jse of Proceeds | Estate planning and growth capital | Growth capital and partial liquidity | Estate planning and growth capital | Growth capital and partial liquidity | MBO of majority owner by minority | Partial Liquidity |
| Annualized Distributions to Alaris | \$12.22 | \$3.00 | CDN\$4.50 | \$0.57 | \$3.58 | \$9.38 |
| Annual Reset Metric | Percentage change in same club sales | Percentage change in gross revenue | Percentage change in gross revenue | Percentage change in gross revenue | Percentage change in gross revenue | Percentage change in gross profi |
| Distribution Collar | +/- 5% per year | +/- 6% per year | +/- 6% per year | +/- 6% per year | +/- 5% per year | +/- 7% per yea |
| artner Since | November 2014 | November 2022 | May 2013 | November 2019 | October 2016 | June 2021 |

| The following table summaries the equity offerings Alaris has completed since its public listing in November 2008. | | | | | | |
|--|----------------|----------------------------|-----------------------------|----------------|--------------------------|--|
| Date of Announcement | Issue Price | Shares Issued (\$000's) | Gross Proceeds (\$000's) | Date Closed | Price on Closing Date | |
| 30 - Sept – 09 | \$6.00 | 2,300 | \$13,800 | 22 - Oct - 09 | \$7.75 | |
| 27 - Apr - 10 | \$9.00 | 2,080 | \$18,720 | 18 - May - 10 | \$9.24 | |
| 29 - Nov - 10 | \$10.50 | 2,477 | \$26,009 | 26 - Dec - 10 | \$11.46 | |
| 21- Nov - 11 | \$16.25 | 2,465 | \$40,050 | 12 - Dec - 11 | \$16.80 | |
| 13 - Jun - 12 | \$19.50 | 2,515 | \$49,043 | 27 - Jun - 12 | \$20.77 | |
| 18 - Dec - 12 | \$22.00 | 2,461 | \$54,142 | 11 - Jan - 13 | \$25.36 | |
| 25 - Jun - 13 | \$30.90 | 3,427 | \$105,894 | 16 - Jul - 13 | \$32.91 | |
| 5 - Jun - 14 | \$26.70 | 3,274 | \$87,418 | 25 - Jun - 14 | \$29.36 | |
| 25 - Jun - 15 | \$30.50 | 3,772 | \$115,035 | 16 - Jul - 15 | \$31.29 | |
| 18 - Nov - 20 | \$13.75 | 3,347 | \$46,014 | 8 - Dec - 20 | \$14.61 | |
| 9 - Feb - 21 | \$16.00 | 5,909 | \$94,550 | 9 - Mar - 21 | \$16.20 | |
| | Totals | 34,027 | \$650,675 | | | |

APPENDIX C: TRUST CONVERSION

- After receiving shareholder approval on August 31, 2020, Alaris Royalty Corp. converted to an income trust on September 1. 2020 and changed its name to "Alaris Equity Partners Income Trust" ("Alaris" or the "Trust").
- The common shares of Alaris Royalty Corp. (AD) were delisted at the end of day on September 3, 2020 and the Trust units began trading on the TSX on September 4, 2020 under the symbol TSX: AD.UN
- The conversion to the Trust resulted in a deemed disposition of the common shares in AD. Shareholders of AD received 1 trust unit of AD.UN for every 1 common share held in AD.
- The debentures outstanding continue to trade under the symbol AD.DB.
- The Trust believes the conversion will enhance long-term shareholder value as a result of:
 - A materially simplified cross-border investment structure involving fewer foreign jurisdictions, which should reduce compliance and other administrative costs and Alaris' exposure to changes in foreign laws;
- Increasing the amount of cash available for distribution to unitholders and reducing the Payout Ratio; and
 Allowing Alaris to comply with applicable US legislation while maintaining an internal efficiency substantially
- consistent with Alaris' prior corporate structure.
- As an income trust, Alaris is paying a trust distribution rather than a corporate dividend. The first trust distribution was declared in September 2020 and paid October 15, 2020. On July 28, 2021, Alaris announced an increase of \$0.08 (6.5%) per unit to its distribution payable October 2021. The Annualized distribution will now be \$1.32 per unit (\$0.33 per quarter).
- For more information, please visit our website at <u>www.alarisequitypartners.com</u> and search for documents under the "investor section" or visit <u>www.sedar.com</u> and search for documents under Alaris' corporate profile.

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NON-GAAP MEASURES & OTHER FINANCIAL MEASURES

The terms EBITDA, Payout Ratio, Run Rate Payout Ratio, Earnings Coverage Ratio, and IRR (collectively the "Non-GAAP and Other Financial Measures") are financial measures used in this presentation that are not standard measures under International Financial Reporting Standards ("IFRS"). The Trust's of calculating EBITDA, Payout Ratio, Run Rate Payout Ratio, Earnings Coverage Ratio, and IRR may differ than from methods used by other issuers. Therefore, the EBITDA, Payout Ratio, Run Rate Payout Ratio, Earnings Coverage Ratio, and IRR amounts may not be comparable to similar measures used by other issuers.

EBITDA is a Non-GAAP financial measure and refer to earnings determined in accordance with IFRS, before depreciation and amortization, interest expense (finance costs) and income tax expense. EBITDA is used by management and many investors to determine the ability of an issuer to generate cash from operations, aside from still including fluctuations due to changes in exchange rates and changes in the Trust's investments at fair value. Management believes EBITDA is a useful supplemental measure from which to determine the Trust's ability to generate cash available for servicing its loans and borrowings, income taxes and distributions to unitholders. The Trust provides a reconciliation of earnings to EBITDA in its quarterly and annual management discussion and analysis.

Payout Ratio: is a supplementary financial measure and refers to Alaris' total cash distributions paid during the period (annually or quarterly) divided by the actual net cash from operating activities Alaris generated for the period. It represents the free cash flow after distributions paid to unitholders available for either repayments of senior debt and/or to be used in investing activities.

Run Rate Payout Ratio: is a Non-GAAP financial ratio that refers to Alaris' total distribution per unit expected to be paid over the next twelve months divided by the free cash flow per unit calculated in the Run Rate Cash Flow table. Run Rate Payout Ratio is a useful metric for Alaris to track and to outline as it provides a summary of the percentage of the free cash flow that can be used to either repay senior debt during the next twelve months and/or be used for additional investment purposes.

Earnings Coverage Ratio ("ECR") is a supplementary financial measure and refers to the EBITDA of a Partner divided by such Partner's sum of debt servicing (interest and principal), unfunded capital expenditures and Distributions to Alaris. Management believes the earnings coverage ratio is a useful metric in assessing our Partners' continued ability to make their contracted Distributions.

IRR is a supplementary financial measure and refers to internal rate of return, which is a metric used to determine the discount rate that derives a net present value of cash flows to zero. Management uses IRR to analyze partner returns.

The terms EBITDA, Payout Ratio, Run Rate Payout Ratio, Earnings Coverage Ratio, and IRR should only be used in conjunction with the Trust's annual audited and quarterly reviewed financial statements, which are available on SEDAR at <u>www.sedar.com</u>. Date of Presentation: Information contained herein is given as of November 9, 2022 unless otherwise stated.

